

BRAKER HALL
8 UPPER CAMPUS ROAD
DEPARTMENT OF ECONOMICS
TUFTS UNIVERSITY
MEDFORD, MASSACHUSETTS 02155
PHONE (617) 627-3137
EMAIL margaret.mcmillan@tufts.edu

MARGARET STOKES MCMILLAN

APPOINTMENTS

International Advisory Board, AAAWE, 2014 -
Guest Editor, World Development, 2011-2013
External Examiner, University of Botswana, 2009-2011
Northeast Universities Development Consortium, Executive Committee 2009 -
Faculty Research Associate, National Bureau of Economic Research, 2005 -
Associate Professor of Economics, Tufts University, 2004 -
Assistant Professor of Economics, Tufts University, 1998-2004

OTHER APPOINTMENTS

Senior Research Fellow, Development Strategy and Governance Division, International Food Policy Research Institute, Washington, D.C., September 2012 - present.
Division Director and Deputy, Development Strategy and Governance Division, International Food Policy Research Institute, Washington, D.C., 2010 – August 2012.
Lead Researcher, Trade and Employment, International Labor Organization, 2009 -2010
Workshop Leader, Trade and Poverty: Empirical Methods, Botswana Institute for Development Policy, Gaborone, Botswana, 2009
Special Sworn Employee, United States Bureau of Economic Analysis, International Investment Division, Washington, D.C., December 2002-
Consultant, Diagnostic Trade Integration Study Ethiopia, World Bank, 2002-2004
Senior Economist, Equity and Growth through Economic Research, USAID, 1997-2000
Consultant, United Nations Development Programme, New York, 1995
Consultant, The World Bank, Africa Adjustment Study Update, Washington, D.C., 1994
Chief of Party, World Bank, Cooperative and Rural Development Bank, Tanzania, 1990-1993
Consultant, Central Bank, Dar es Salaam, Tanzania, 1989-1990
Consultant, Lonrho Tanzania, Dar es Salaam, Tanzania, 1989-1990
Associate, Capital Markets, Equator Bank Limited, Hartford, Connecticut, 1987-1989

Financial Analyst, Shearson Lehman Brothers, New York, 1985-1987

Assistant Junior Program Officer, United Nations Development Programme, Mali, 1984

United States Peace Corps Volunteer, Bougouni, Mali, 1981-1983

EDUCATION

Columbia University, Ph.D. in Economics *with Distinction*, 1998
Fields: International Trade, Industrial Organization, Development

Princeton University, Woodrow Wilson School, M.P.A., 1985

Boston University, B.S. in Mathematics and Economics, *summa cum laude*, 1981

GRANTS, FELLOWSHIPS, AND AWARDS

Co-PI (with Muthoni Ngatia), “Market Incentives to Approve Quality”, Pilot, International Growth Centre LSE, June 2014, \$50K

Publication of Enduring Quality Award for “Climate and Scale in Economic Growth”, April 2014, Agricultural and Applied Economics Association

Principal Investigator, Center for Economic Policy Research, 2012 \$75K, 2013-2015 \$660K

Principal Investigator, Economic and Social Research Council (UK), 2012-2015, \$1,500K

Principal Investigator, World Bank, 2011, 2011-2014 \$380K

Principal Investigator, Gates Foundation, 2009, \$100K

Principal Investigator, Lifespan/Tufts/Brown Center for AIDS Research, \$50K

Radcliffe Fellow, Radcliffe Institute for Advanced Study, 2005/2006

Co-PI (with Ann Harrison), National Science Foundation, 2004-2007, \$350K

Undergraduate Initiative in Teaching Award, 2004.

Distinction, PhD, Columbia University, 1998.

President’s Fellow, Columbia University, 1993 -1997.

Center for International Business Education, Research Grant, Columbia University, 1995.

Woodrow Wilson Fellow, Princeton University, 1983-1985.

Summa Cum Laude in Mathematics and Economics, Boston University, 1981

PUBLICATIONS IN JOURNALS

"Disease Control, Demographic Change and Institutional Development in Africa," forthcoming Journal of Development Economics (with Harounan Kazianga and William Masters)

"Understanding Economic Transformation in Africa," forthcoming, World Development, (with Derek Headey)

"Globalization, Structural Change and Productivity Growth: With An Update on Africa," forthcoming, World Development. (with Dani Rodrik and Inigo Verduzco)

"Why are American Workers Getting Poorer? Estimating the Impact of Trade and Offshoring Using the Current Population Surveys," NBER Working Paper No. 15107, February 2013. forthcoming, Review of Economics and Statistics. (with Ann Harrison and Avi Ebenstein)

"Understanding Economic Transformation in Africa through Country Studies," Journal of African Development, Spring 2012, Volume 14, No. 12. (with Derek Headey)

"Recent Perspectives on Trade and Inequality." Annual Review of Economics, Vol. 3: 261 - 289 Volume publication date September 2011. (with Ann Harrison and John McLaren)

"Offshoring Jobs? Multinationals and U.S. Manufacturing Employment." August 2011. Review of Economics and Statistics, Vol. 93, No. 3, Pages 857-875. (with Ann Harrison)

"Crop Price Indemnified Loans for Farmers: A Pilot Experiment in Rural Ghana." 2011. Journal of Risk and Insurance, 78: 37–55. (with Karlan, D., Kutsoati, E., and Udry, C)

"On the links between globalization and poverty," forthcoming in Ravi Kanbur and A. Michael Spence, eds., *Equity in a Global World*, originally published in Journal of Economic Inequality, 5(1): 123-134, April, 2007.

"Food Aid and Poverty," American Journal of Agricultural Economics, Volume 89, Number 5, December 2007, pp. 1152-1160(9). (with Barrett Kirwan)

Review of The White Man's Burden by William Easterly, The Penguin Press (2006). Journal of International Economics, Volume 73, Issue 1, September 2007, Pages 213-215.

"U.S. Multinational Activity Abroad and U.S. Jobs: Substitutes or Complements?" Journal of Industrial Relations, Vol. 46, No. 2, pp. 347-365, April 2007. (with Ann Harrison and Clair Null)

"Dispelling Some Myths About Offshoring", Academy of Management Perspectives, 2006 [lead article]. (with Ann Harrison)

Review of “Global Agricultural Trade and Developing Countries”, The World Bank, Journal of Economic Literature, 2006.

“Global Capital Flows and Financing Constraints,” Journal of Development Economics , 75(1): 269-301, October 2004. (with Ann Harrison and Inessa Love)

“Does Direct Foreign Investment Affect Domestic Firms Credit Constraints?” Journal of International Economics, vol. 61, Issue 1, October 2003. (with Ann Harrison)

“An African Growth Trap: Production Technology and the Time-Consistency of Agricultural Taxation, R&D and Investment,” Review of Development Economics, vol. 7, no. 2, May, 2003. (with William Masters)

Review of: African Economies in Transition. Volume 1. The Changing Role of the State. Volume 2. The Reform Experience, Jo Ann Paulson (editor), Journal of Economic Literature, vol. 39, no. 2, June, 2001.

"Climate and Scale in Economic Growth," Journal of Economic Growth, vol. 6, no.3, September, 2001.. (with William Masters)

"Why Kill the Golden Goose? A Political Economy Model of Export Taxation," Review of Economics and Statistics, vol. 83, no. 1, February, 2001.

"Understanding the Political Economy of Tropical Agriculture," American Journal of Agricultural Economics, vol. 82, no. 3, August, 2000. (with William Masters)

OTHER PUBLICATIONS

“Africa’s Quiet Revolution,” forthcoming, The Oxford Handbook of Africa and Economics, Oxford University Press, Editors Justin Lin and Celestin Monga

“The Changing Structure of Africa’s Economies,” background paper for the African Development Bank, African Economic Outlook 2013: Natural Resources and Structural Change

“The Role of Foreign Investment in Ethiopia’s Leather Value Chain,” Ghana Strategy Support Program, Policy Brief, 2013
<http://www.ifpri.org/publication/role-foreign-investment-ethiopia-s-leather-value-chain>

“Blue Skies: How One Firm Overcame Binding Constraints,” Ghana Strategy Support Program, Policy Brief, 2013
<http://www.ifpri.org/publication/blue-skies>

“Measuring the Impact of Structural Change on Labor’s Share of Income.” Background paper for WDR 2013 and results published in: World Development Report 2013: Jobs, World Bank. 2012. Washington, DC: World Bank. (with Inigo Verduzco)

“Globalization, Structural Change and Productivity Growth,” 2011. Results reprinted in; World Development Report 2013: Jobs, World Bank. 2012. Washington, DC: World Bank. (with Dani Rodrik)

“Globalization, Structural Change and Productivity Growth,” 2011. In Making Globalization Socially Sustainable, edited by Mark Bachetta and Marion Jansen, International Labor Organization, Geneva Switzerland. (with Dani Rodrik)

“New Evidence on Trade and Employment: An Overview.” September, 2011. In Trade and Employment: From Myths to Facts, edited by Marion Jansen, Ralf Peters and Jose Manuel Salazar-Xirinachs, A joint publication of the International Labor Organization and the European Commission, ILO, Geneva. (with Inigo Verduzco-Gallo)

"Production Offshoring and Labor Markets: Recent Evidence and a Research Agenda." 2010 in ed. Guido Porto Adjustment to Trade, World Bank.

"Profit Sharing Between Host Countries and Multinationals in Natural Resource Extraction: An Empirical Investigation", Brookings Trade Forum 2007. (with Andrew Waxman)

“When Economic Reform Goes Wrong: Cashew in Mozambique,” Brookings Trade Forum 2003. (with Dani Rodrik and Karen Welch)

“Does Food Aid Harm the Poor? Household Evidence from Ethiopia,” in Ann Harrison, ed., Globalization and Poverty, Chicago: University of Chicago Press and the National Bureau of Economic Research, 2007.

"My Policies or Yours: Do OECD Agricultural Policies Affect Poverty in Developing Countries?" in Ann Harrison, ed., Globalization and Poverty, Chicago: University of Chicago Press and the National Bureau of Economic Research, 2007.

"Leadership or Institutions? Reputation, Retaliation and Opportunistic Taxation," in John McLaren (editor), Institutional Elements of Tax Design and Reform, World Bank, Washington, D.C., January, 2003.

"Ethnolinguistic Diversity, Government and Growth," in Frank Salter (editor), Welfare, Ethnicity and Altruism: New Findings and Evolutionary Theory, London, Frank Cass, 2003. (with William Masters)

BOOKS

Structural Change and Economic Growth: Lessons from Country Case Studies, (Editor) in progress, with contributions from Dani Rodrik, Nina Pavcnik, Devashish Mitra, Sebastian Galliani, Dietrich Vollrath, Remi Jedwab, Brian McCaig, Sergio Firpo, James Thurlow and Danielle Resnick

WORKING PAPERS AND WORK IN PROGRESS

“Trade Liberalization and Labor Market Outcomes: Evidence from an Unusual Experiment,” (with Brian McCaig) in submission

“What is driving the ‘African Growth Miracle?’” (with Ken Harttgen) in submission

"Understanding economic growth in Africa: a re-interpretation of the Lewis model," (with Xinshen Diao)

"Africa at a Crossroads: The Past, Present and Future of Economic Growth in Africa," in progress, (with Xinshen Diao and Dani Rodrik)

“The Role of Asian Investment in Manufacturing in Catalyzing Economic Development in Africa,” Timeline: December 2013- December 2015. (with Girum Abebe, Deborah Brautigam, Justin Lin and Alemayehu Seyoum Tefesse)

“Flying Geese in Ethiopia’s Leather Industry? Understanding Asian/Chinese Impact,” (with Girum Abebe, Deborah Brautigam and Michel Serafinelli)

SELECTED MEDIA COVERAGE

“The Myth of de-Industrialisation in Sub-Saharan Africa,” published in [This is Africa](#) a publication of the *Financial Times*, May 29, 2014

"Why are American Workers Getting Poorer? Estimating the Impact of Trade and Offshoring Using the Current Population Surveys,"
<http://www.nytimes.com/2014/04/02/opinion/edsall-is-the-american-middle-class-losing-out-to-china-and-india.html?hp&rref=opinion&r=0>

“Africa’s Quiet Agricultural Revolution,” published in [This is Africa](#) a publication of the *Financial Times*, January 6, 2014

“Is China Driving the Wrong Kind of Structural Change in the U.S.?” Dani Rodrik’s Weblog, 2011 http://rodrik.typepad.com/dani_rodriks_weblog/2011/06/is-china-driving-the-wrong-kind-of-structural-change-in-the-us.html

“Offshoring, International Trade, and American Workers,” Ann Harrison and Margaret McMillan, NBER Reporter Number 4, National Bureau of Economic Research, December 2011.

“Trade, Employment and Structural Change,” Let’s Talk Development, World Bank Blog, 2010 <http://blogs.worldbank.org/developmenttalk/trade-employment-and-structural-transformation>

"International trade, offshoring, and US wages," [CEPR VOxEU.org](http://cepr.voxeu.org), August 31, 2009. (with Avi Ebenstein, Ann Harrison and Shannon Phillips)

“Ending Famine by Ignoring the Experts?” Dani Rodrik’s Weblog, 2007,
http://rodrik.typepad.com/dani_rodriks_weblog/2007/12/ending-famine-b.html

“Does Food Aid Harm the Poor?”
NBER Digest summary of this paper: <http://www.nber.org/digest/mar05/w11048.html>.
(with James Levinsohn)

"My Policies or Yours: Do OECD Agricultural Policies Affect Poverty in Developing Countries?" New York Times,
<http://www.tufts.edu/~mmcilla/papers/McMillanNYT.pdf>. (with Nava Ashraf and Alix Zwane)

“Climate and Scale in Economic Growth,” The Times of London, the Toronto Star, the Indianapolis Star, ABC News at: <http://abcnews.go.com/Technology/story?id=98232t>

CONFERENCE PRESENTATIONS AND SEMINARS

AEA Meetings (3), African Economic Research Consortium (2), African Finance and Economics Association, Botswana Institute for Development Policy Analysis, Brookings Institution, Brown University, Center for Global Development, City University of New York, Columbia University (2), Cornell University, Dartmouth College, University of Delaware, Development Economics Study Group (U.K.), Economic and Social Council of the United Nations, Federal Reserve Bank of Boston, Harvard University (4), Indiana University, International Monetary Fund, Latin America and the Caribbean Economics Association, London School of Economics, NBER (4), New York University Leonard Stern School of Business, Northeast Universities Development Conference (2), Overseas Development Institute, Oxford University (2), Princeton University, Purdue University, William Davidson Institute (2), World Bank (3), United States Agency for International Development (2), United Nations Industrial Organization, United Nations University (WIDER), United States Bureau of Economic Analysis, University of California Berkeley, University of Maryland, University of Minnesota, University of Oklahoma, Yale University.

REFEREEING

American Economic Review, American Journal of Agricultural Economics, American Journal of Economics, Economic Development and Cultural Change, Economics and Politics, Journal of African Economics, Journal of Corporate Finance, Journal of Development Economics, Journal of Development Studies, Journal of Economic Growth, Journal of Industrial Economics, Journal of International Economics, Journal of Political Economy, The Review of Economics and Statistics, National Science Foundation, Oxford Economic Papers, Journal of Industrial Economics, World Development

THESIS SUPERVISION

Gerard Robinson (current), Shane Goetz (current), Jing Zhao (current), Kelsea Carlson (independent study), Lauren Visek, Wei Yao, Arun Yang, Rachel Bergenfield, Natalie Levy, Pongrat Aroonvatanaporn, Michael Tonelli, Joanna Friedman, Bethany Peacemaker-Arrand, Karla Sy, Samantha Diamond, Dianna Darsney, Allison Archambault, Kate Davenport, Joan

Hamory, Eleanor Park, Gabriel Mozes, Tania Desgrottes, Rahwa Tesfay, Eli Miloslavsky,
Benjamin Harris